

Managing Support with IoT

The Internet of Things (IoT) has been exploding with new smart devices available for consumer homes which control everything from your lighting and heating to your appliances. As people adopt more devices supporting different technologies in a home eco-system can be a challenge. In this session we'll discuss the challenges faced by service providers in supporting the new home eco-system.

Discussion leader: Tal Schierau, Vice President, Sales and Account Management, Radialpoint



Tal has over 17 years of experience leading Sales and customer facing teams in fast paced technology and services businesses, including several years in the contact center and telecommunications industries. Tal joined the Radialpoint sales team in 2012 where he successfully developed strong customer relationships and business opportunities for Radialpoint. His philosophy is that strong and lasting relationships are built by ensuring that customers get the highest value possible from Radialpoint products and services. Prior to joining Radialpoint, Tal spent eight years at TELUS Communications in various sales and customer facing leadership positions including managing many Fortune 50 customer relationships.

Something personal – I am training for my second Tough Mudder this summer. I am also looking forward to driving my first Lamborghini around a race track in Toronto this spring.