

Topic: IoT Products & Issues

Panelist: Stan Romero – Vice President – Broadband, ResearchFirst, Inc.



Stan Romero is a 30-year Telcom veteran with experience in Engineering, Marketing & Product Management as well as consulting in the areas of Marketing, Broadband Services, and Market Research.

Stan holds a BS Degree from Harding University and an MBA from the University of New Orleans. Stan resides in Sarasota, FL and enjoys time with his family, tennis, golf & fishing.

Panelist: Dmitri Vellikok – Senior Principal Consultant, F-Secure

Service providers are upgrading gateways to faster WiFi 6 gateways. There are other things to take into account than speed and WiFi coverage. Tune in for latest developments in gateway security space and what to take into account when selecting your next gen gateway.



For past ten years at F-Secure, Dmitri consulted top telecoms on protecting their customers from security and privacy threats. As Director of Business Development, he works with ecosystem players, such as CPE manufacturers and managed WiFi providers.

Panelist: Roger Lewis – Product Manager, GVTC



A San Antonio native in the telecom industry for over 20 years. I have been with GVTC for 15 years spending the first 12 years managing operations and now part of the Product team. I was selected to help lead GVTC in our “Creating Fiercely Loyal Customers” journey transforming our culture into a customer centric culture focusing on every interaction and going beyond the “connection”. We are committed to providing an in-home personalized experience with services and products that are reliable, “just work” and makes it easy to do business with. Now leading our product development and strategy of delivering a Connected. Smart. Secure home for our customers, including the markets best broadband and WiFi services, protecting the home with our security products and leveraging home automation to fit all customer segments in our market.

Panelist: Brandon Laufenberg – Manager of Internet Product Manager, TDS



TDS has looked at several different options for entering the IOT space. I will discuss some of the different IoT options we have evaluated, the decisions we made and why, as well as what we are watching for that might change our course.

Brandon has worked for TDS for 10 years now. Prior to that, he worked in the home theater and low-voltage installation and automation business where he owned his own business for several years. Currently, he manages TDS consumer broadband product lines but has worked in sales, retention, and video product and content management.

Brandon's wife of 7 years works for TDS as well, and they have two little girls, Autumn (4), and Lily (2) who keep them very busy. They live near Madison, WI. In addition to always tinkering and staying current on anything technology related, he is also an avid golfer and outdoorsman, and helps raise funds for several local charities locally through annual charity golf tournaments that he helps organize.

Panelist: Kody Nash – Product Specialist, MTA



Kody will be speaking about MTA's overall experience with their recently shelved IoT product. He will highlight the product launch, their sales process, and cover their reasons for ultimately sunsetting the product. Lastly, he will talk about the lesson's learned and their future plans revolving around IoT.

Kody Nash is a Product Specialist at MTA who has worked there for 3 years. He has been heavily involved in the launching of new products, as well as the sunsetting of underperforming products.



Panelist: Mick Chambers – Director Product Development, Windstream